

6/15/84
A6325-1

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1984

Manufactures shipped 26,595 mobile/manufactured homes to retail sales locations and permanent sites during April, 1984. This was up 6% from the 25,166 homes shipped in April, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,595	+6%	JAN-APR	88,250	94,169	+7%
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,135	1,357	+20%	3,532	4,154	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,135	1,357	+20%	3,532	4,154	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,036	2,937	-3%	9,209	9,271	+1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,396	2,223	-7%	7,361	7,104	-3%
MICHIGAN *	*	*	---	*	*	---
OHIO	290	376	+30%	783	1,093	+40%
WISCONSIN	350	338	-3%	1,065	1,074	+1%
WEST NORTH CENTRAL	1,365	1,230	-10%	4,787	4,212	-12%
IOWA *	*	*	---	*	*	---
KANSAS	666	483	-27%	2,439	1,735	-29%
MINNESOTA	235	267	+14%	693	855	+23%
MISSOURI	133	140	+5%	464	429	-8%
NEBRASKA	331	340	+3%	1,191	1,193	+0%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,817	8,523	+9%	29,118	33,646	+16%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,922	1,700	-12%	8,040	7,779	-3%
GEORGIA	3,577	3,990	+12%	12,743	15,178	+19%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,839	2,369	+29%	6,865	8,928	+30%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	479	464	-3%	1,470	1,761	+20%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,320	8,254	-1%	29,449	29,000	-2%
ALABAMA	2,319	2,209	-5%	7,348	7,101	-3%
ARKANSAS	305	243	-20%	1,141	913	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	312	310	-1%	1,100	1,046	-5%
MISSISSIPPI	673	877	+30%	2,484	2,912	+17%
OKLAHOMA	106	120	+13%	361	227	-37%
TENNESSEE	906	1,011	+12%	2,856	3,562	+25%
TEXAS	3,699	3,484	-6%	14,159	13,239	-6%

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	1,117	1,055	-6%	4,157	4,101	-1%
ARIZONA	590	516	-13%	2,345	2,210	-6%
COLORADO	134	94	-30%	551	361	-34%
IDAHO	393	445	+13%	1,261	1,530	+21%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,819	1,952	+7%	6,461	7,299	+13%
CALIFORNIA	1,090	1,178	+8%	3,876	4,730	+22%
OREGON	589	660	+12%	2,133	2,195	+3%
WASHINGTON	140	114	-19%	452	374	-17%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	519	485	-7%	1,618	1,751	+8%
TOTAL PRODUCTION	25,128	25,793	+3%	88,331	93,434	+6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,499	1,738	+16%	4,146	4,966	+20%
CONNECTICUT	24	32	+33%	78	93	+19%
MAINE	97	129	+33%	267	352	+23%
MASSACHUSETTS	46	54	+17%	129	173	+34%
NEW HAMPSHIRE	63	124	+97%	204	294	+44%
NEW JERSEY	52	57	+10%	172	190	+10%
NEW YORK	526	661	+26%	1,314	1,733	+32%
PENNSYLVANIA	615	604	-2%	1,797	1,910	+6%
RHODE ISLAND	12	12	+0%	29	31	+7%
VERMONT	64	65	+2%	136	190	+40%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,026	2,092	+3%	6,080	6,614	+9%
ILLINOIS	361	311	-14%	1,147	1,028	-10%
INDIANA	420	446	+6%	1,299	1,424	+10%
MICHIGAN	426	565	+33%	1,253	1,641	+31%
OHIO	497	513	+3%	1,483	1,637	+10%
WISCONSIN	322	257	-20%	898	884	-2%
WEST NORTH CENTRAL	1,247	1,203	-4%	3,807	3,765	-1%
IOWA	91	91	+0%	315	271	-14%
KANSAS	312	240	-23%	984	811	-18%
MINNESOTA	146	208	+42%	392	586	+49%
MISSOURI	450	479	+6%	1,404	1,439	+2%
NEBRASKA	109	68	-38%	286	226	-21%
NORTH DAKOTA	65	56	-14%	205	187	-9%
SOUTH DAKOTA	74	61	-18%	221	245	+11%
SOUTH ATLANTIC	7,569	8,495	+12%	27,371	32,977	+20%
DELAWARE	215	204	-5%	677	761	+12%
FLORIDA	2,387	2,312	-3%	10,068	10,190	+1%
GEORGIA	1,431	1,506	+5%	4,728	5,680	+20%
MARYLAND	102	105	+3%	325	420	+29%
NORTH CAROLINA	1,566	2,160	+38%	5,515	8,006	+45%
SOUTH CAROLINA	953	1,243	+30%	3,460	4,714	+36%
VIRGINIA	584	633	+8%	1,701	2,166	+27%
WEST VIRGINIA	331	332	+0%	897	1,040	+16%
SOUTH CENTRAL	8,631	8,256	-4%	30,741	28,791	-6%
ALABAMA	842	937	+11%	2,707	3,235	+20%
ARKANSAS	441	647	+47%	1,507	2,000	+33%
KENTUCKY	496	438	-12%	1,498	1,536	+3%
LOUISIANA	1,164	1,126	-3%	4,090	3,836	-6%
MISSISSIPPI	607	650	+7%	1,793	1,982	+11%
OKLAHOMA	863	543	-37%	3,093	2,195	-29%
TENNESSEE	564	596	+6%	1,693	1,967	+16%
TEXAS	3,654	3,319	-9%	14,360	12,040	-16%
MOUNTAIN	1,776	1,667	-6%	6,759	6,562	-3%
ARIZONA	608	576	-5%	2,432	2,547	+5%
COLORADO	173	126	-27%	653	488	-25%
IDAHO	149	193	+30%	462	530	+15%
MONTANA	159	113	-29%	416	406	-2%
NEVADA	150	141	-6%	610	624	+2%
NEW MEXICO	380	386	+2%	1,511	1,440	-5%
UTAH	94	94	+0%	418	341	-18%
WYOMING	63	38	-40%	257	186	-28%
PACIFIC	1,593	1,768	+11%	5,601	6,501	+16%
CALIFORNIA	893	959	+7%	3,070	3,786	+23%
OREGON	256	268	+5%	734	862	+17%
WASHINGTON	444	541	+22%	1,797	1,853	+3%

MOBILE/MANUFACTURED HOME SHIPMENTS -

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	37	20	-46%	110	91	-17%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	730	802		3,177	3,348	
GOVT. EXPORT	58	0		458	0	
TOTAL SHIPMENTS	25,166	26,595	+6%	88,250	94,169	+7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE- SECTION	MULTI- SECTION	TOTAL SHIPMENTS	SINGLE- SECTION	MULTI- SECTION	TOTAL PRODUCTION
NORTHEAST	4,204 85%	762 15%	4,966 100%	3,485 84%	669 16%	4,154 100%
CONNECTICUT	68	25	93	0	0	0
MAINE *	333	19	352	*	*	*
MASSACHUSETTS	112	61	173	0	0	0
NEW HAMPSHIRE *	248	46	294	*	*	*
NEW JERSEY	98	92	190	0	0	0
NEW YORK *	1,470	263	1,733	*	*	*
PENNSYLVANIA	1,665	245	1,910	3,485	669	4,154
RHODE ISLAND	27	4	31	0	0	0
VERMONT *	183	7	190	*	*	*
EAST NORTH CENTRAL	5,361 81%	1,253 19%	6,614 100%	7,623 82%	1,648 18%	9,271 100%
ILLINOIS *	813	215	1,028	*	*	*
INDIANA	1,134	290	1,424	5,654	1,450	7,104
MICHIGAN *	1,265	376	1,641	*	*	*
OHIO	1,336	301	1,637	968	125	1,093
WISCONSIN	813	71	884	1,001	73	1,074

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,082	683	3,765	3,338	874	4,212
	82%	18%	100%	79%	21%	100%
IOWA *	232	39	271	*	*	*
KANSAS	602	209	811	1,441	294	1,735
MINNESOTA	511	75	586	699	156	855
MISSOURI	1,221	218	1,439	270	159	429
NEBRASKA	176	50	226	928	265	1,193
NORTH DAKOTA	143	44	187	0	0	0
SOUTH DAKOTA *	197	48	245	*	*	*
SOUTH ATLANTIC	21,509	11,468	32,977	21,566	12,080	33,646
	65%	35%	100%	64%	36%	100%
DELAWARE	647	114	761	0	0	0
FLORIDA	4,748	5,442	10,190	3,220	4,559	7,779
GEORGIA	3,515	2,165	5,680	9,629	5,549	15,178
MARYLAND *	343	77	420	*	*	*
NORTH CAROLINA	6,242	1,764	8,006	6,999	1,929	8,928
SOUTH CAROLINA *	3,361	1,353	4,714	*	*	*
VIRGINIA	1,815	351	2,166	1,718	43	1,761
WEST VIRGINIA	838	202	1,040	0	0	0
SOUTH CENTRAL	24,474	4,317	28,791	25,112	3,888	29,000
	85%	15%	100%	87%	13%	100%
ALABAMA	2,620	615	3,235	6,410	691	7,101
ARKANSAS	1,721	279	2,000	794	119	913
KENTUCKY *	1,255	281	1,536	*	*	*
LOUISIANA	3,599	237	3,836	966	80	1,046
MISSISSIPPI	1,782	200	1,982	2,879	33	2,912
OKLAHOMA	1,862	333	2,195	206	21	227
TENNESSEE	1,577	390	1,967	2,866	696	3,562
TEXAS	10,058	1,982	12,040	10,991	2,248	13,239
MOUNTAIN	3,858	2,704	6,562	2,231	1,870	4,101
	59%	41%	100%	54%	46%	100%
ARIZONA	1,328	1,219	2,547	1,218	992	2,210
COLORADO	304	184	488	172	189	361
IDAHO	259	271	530	841	689	1,530
MONTANA *	267	139	406	*	*	*
NEVADA	248	376	624	0	0	0
NEW MEXICO	1,130	310	1,440	0	0	0
UTAH *	207	134	341	*	*	*
WYOMING *	115	71	186	*	*	*
PACIFIC	1,821	4,680	6,501	2,073	5,226	7,299
	28%	72%	100%	28%	72%	100%
CALIFORNIA	877	2,909	3,786	1,208	3,522	4,730
OREGON	271	591	862	750	1,445	2,195
WASHINGTON	673	1,180	1,853	115	259	374

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE- SECTION	MULTI- SECTION	TOTAL SHIPMENTS	SINGLE- SECTION	MULTI- SECTION	TOTAL PRODUCTION
ALASKA *	49	42	91	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	64,754 71%	26,067 29%	90,821 100%	65,428 71%	26,255 29%	91,683 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,569	779	3,348			
OTHER (CANADA)				0	0	0
STATES WITH*				1,290	461	1,751
TOTAL	67,323 71%	26,846 29%	94,169 100%	66,718 71%	26,716 29%	93,434 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
APRIL 1984

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,319	12.9%	1	2,719	14.7%	1	600	8.2%	4
FLORIDA	2,312	9.0%	2	1,058	5.7%	3	1,254	17.1%	1
NORTH CAROLINA	2,160	8.4%	3	1,649	8.9%	2	511	7.0%	5
GEORGIA	1,506	5.8%	4	906	4.9%	5	600	8.2%	3
SOUTH CAROLINA	1,243	4.8%	5	878	4.8%	6	365	5.0%	6
LOUISIANA	1,126	4.4%	6	1,057	5.7%	4	69	0.9%	24
CALIFORNIA	959	3.7%	7	226	1.2%	25	733	10.0%	2
ALABAMA	937	3.6%	8	744	4.0%	7	193	2.6%	9
NEW YORK	661	2.6%	9	547	3.0%	10	114	1.6%	14
MISSISSIPPI	650	2.5%	10	586	3.2%	8	64	0.9%	28
ARKANSAS	647	2.5%	11	564	3.1%	9	83	1.1%	22
VIRGINIA	633	2.5%	12	513	2.8%	11	120	1.6%	13
PENNSYLVANIA	604	2.3%	13	509	2.8%	12	95	1.3%	17
TENNESSEE	596	2.3%	14	471	2.6%	13	125	1.7%	12
ARIZONA	576	2.2%	15	302	1.6%	20	274	3.7%	8
MICHIGAN	565	2.2%	16	434	2.4%	15	131	1.8%	11
OKLAHOMA	543	2.1%	17	454	2.5%	14	89	1.2%	20
WASHINGTON	541	2.1%	18	191	1.0%	26	350	4.8%	7
OHIO	513	2.0%	19	426	2.3%	16	87	1.2%	21
MISSOURI	479	1.9%	20	412	2.2%	17	67	0.9%	26
INDIANA	446	1.7%	21	349	1.9%	19	97	1.3%	16
KENTUCKY	438	1.7%	22	359	1.9%	18	79	1.1%	23
NEW MEXICO	386	1.5%	23	296	1.6%	21	90	1.2%	19
WEST VIRGINIA	332	1.3%	24	263	1.4%	22	69	0.9%	25
ILLINOIS	311	1.2%	25	247	1.3%	23	64	0.9%	27
OREGON	268	1.0%	26	80	0.4%	34	188	2.6%	10
WISCONSIN	257	1.0%	27	235	1.3%	24	22	0.3%	37
KANSAS	240	0.9%	28	183	1.0%	28	57	0.8%	30
MINNESOTA	208	0.8%	29	185	1.0%	27	23	0.3%	35
DELAWARE	204	0.8%	30	174	0.9%	29	30	0.4%	33
IDAHO	193	0.7%	31	91	0.5%	32	102	1.4%	15
NEVADA	141	0.5%	32	49	0.3%	40	92	1.3%	18
MAINE	129	0.5%	33	120	0.7%	30	9	0.1%	47
COLORADO	126	0.5%	34	69	0.4%	37	57	0.8%	29
NEW HAMPSHIRE	124	0.5%	35	101	0.5%	31	23	0.3%	36
MONTANA	113	0.4%	36	73	0.4%	35	40	0.5%	32
MARYLAND	105	0.4%	37	84	0.5%	33	21	0.3%	38
UTAH	94	0.4%	38	49	0.3%	42	45	0.6%	31
IOWA	91	0.4%	39	72	0.4%	36	19	0.3%	39
NEBRASKA	68	0.3%	40	55	0.3%	39	13	0.2%	43
VERMONT	65	0.3%	41	63	0.3%	38	2	0.0%	48
SOUTH DAKOTA	61	0.2%	42	49	0.3%	41	12	0.2%	45
NEW JERSEY	57	0.2%	43	30	0.2%	45	27	0.4%	34
NORTH DAKOTA	56	0.2%	44	38	0.2%	43	18	0.2%	42
MASSACHUSETTS	54	0.2%	45	36	0.2%	44	18	0.2%	41
WYOMING	38	0.1%	46	19	0.1%	47	19	0.3%	40
CONNECTICUT	32	0.1%	47	22	0.1%	46	10	0.1%	46
ALASKA	20	0.1%	48	8	0.0%	49	12	0.2%	44
RHODE ISLAND	12	0.0%	49	11	0.1%	48	1	0.0%	49
	25,793	100.0%		18,452	100.0%		7,341	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING